



DEUTSCHE BANK CONFERENCE 2022



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The information contained in the following slides refers to ACG and its owned portfolio of aircraft (unless aircraft managed by ACG are noted as included) and does not include aircraft financed or guaranteed through ACG’s Aircraft Financing Solutions program. All information is as of June 30, 2022 unless otherwise indicated. ACG does not undertake any obligation to update the information contained herein. Please note that in providing this information, ACG has not considered the objectives, financial position or needs of any reader. The reader should not construe this information as investment, legal, accounting or tax advice, and should obtain and rely on the reader’s own professional advice from its tax, legal, accounting and other professional advisers.

This presentation includes references to certain non-GAAP financial measures. Management believes that, in addition to using GAAP results to evaluate ACG’s business, these non-GAAP financial measures can be useful to evaluate our financial condition and compare results across periods. Non-GAAP financial measures should be considered in addition to, not as a substitute for or superior to, financial measures prepared in accordance with GAAP. The non-GAAP measures used by ACG may differ from the non-GAAP measures used by other companies. Investors and potential investors are encouraged to review the reconciliation of non-GAAP financial measures to their most directly comparable GAAP financial measure set forth in the Appendix.

ACG Highlights



Scale player	475	Owned, managed and committed aircraft ¹
Optimal portfolio	96%	Narrowbody fleet composition ²
High asset quality	5.9 years	Weighted-average fleet age ³
Long-term committed cash flows	6.9 years	Weighted-average remaining lease term ³
Strong diversification	~45 countries	Airline operating geographies ⁴
Conservative leverage	2.1x	Net debt / equity ⁵
Significant unencumbered assets	\$10.2 billion	Unencumbered assets ⁶
Strong investment grade ratings	A- / Baa2 / BBB-	KBRA / Moody's / S&P

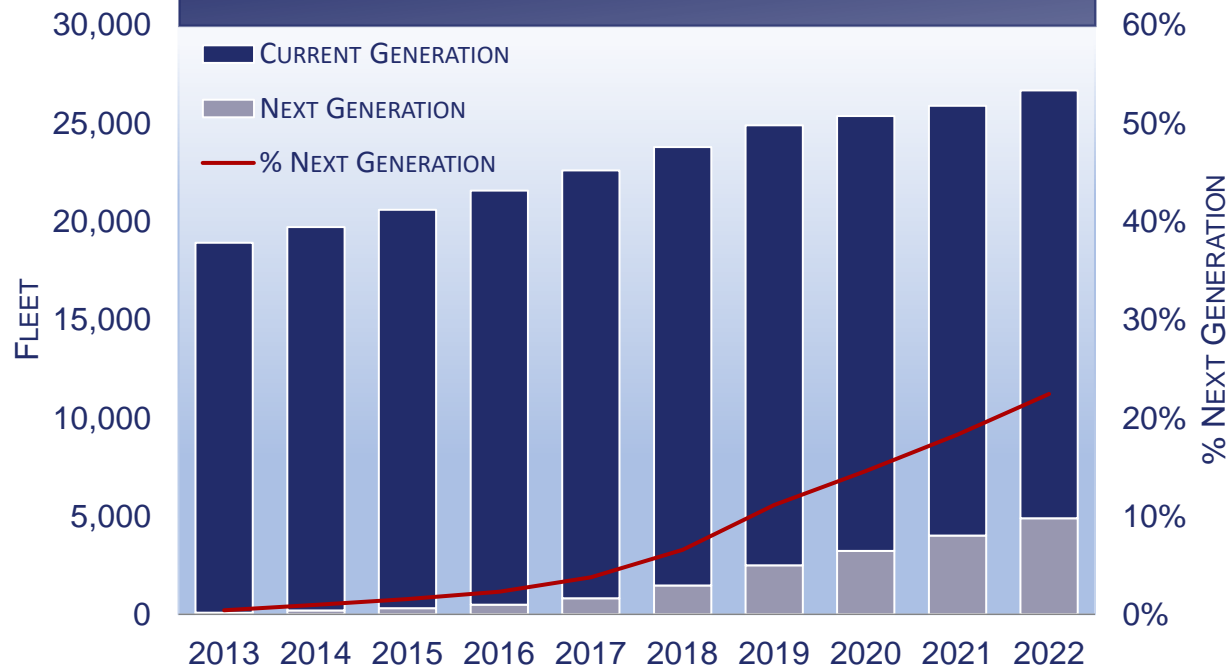
Global Fleet Continuing to Transition to Next Generation Equipment



Next generation aircraft represent 55% of ACG's owned fleet and commitments

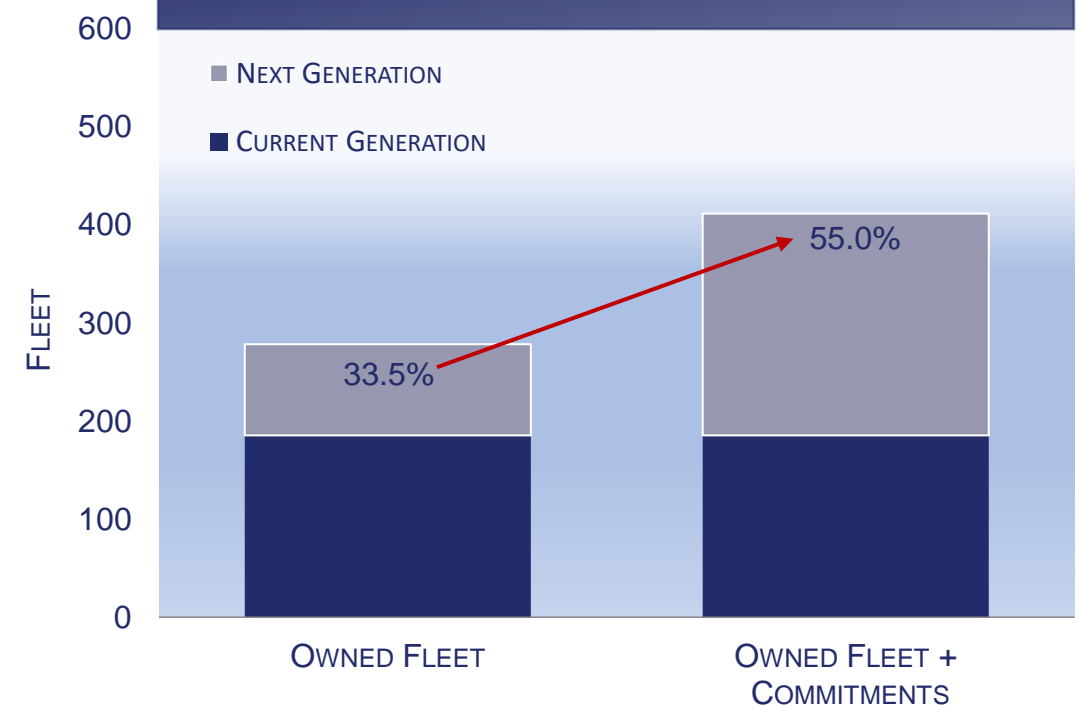
- 100% of ACG's orderbook is fuel efficient, next generation aircraft
- Value premium of next generation aircraft increases with fuel prices and growing commitment to sustainability

Global Narrowbody and Widebody Fleet¹

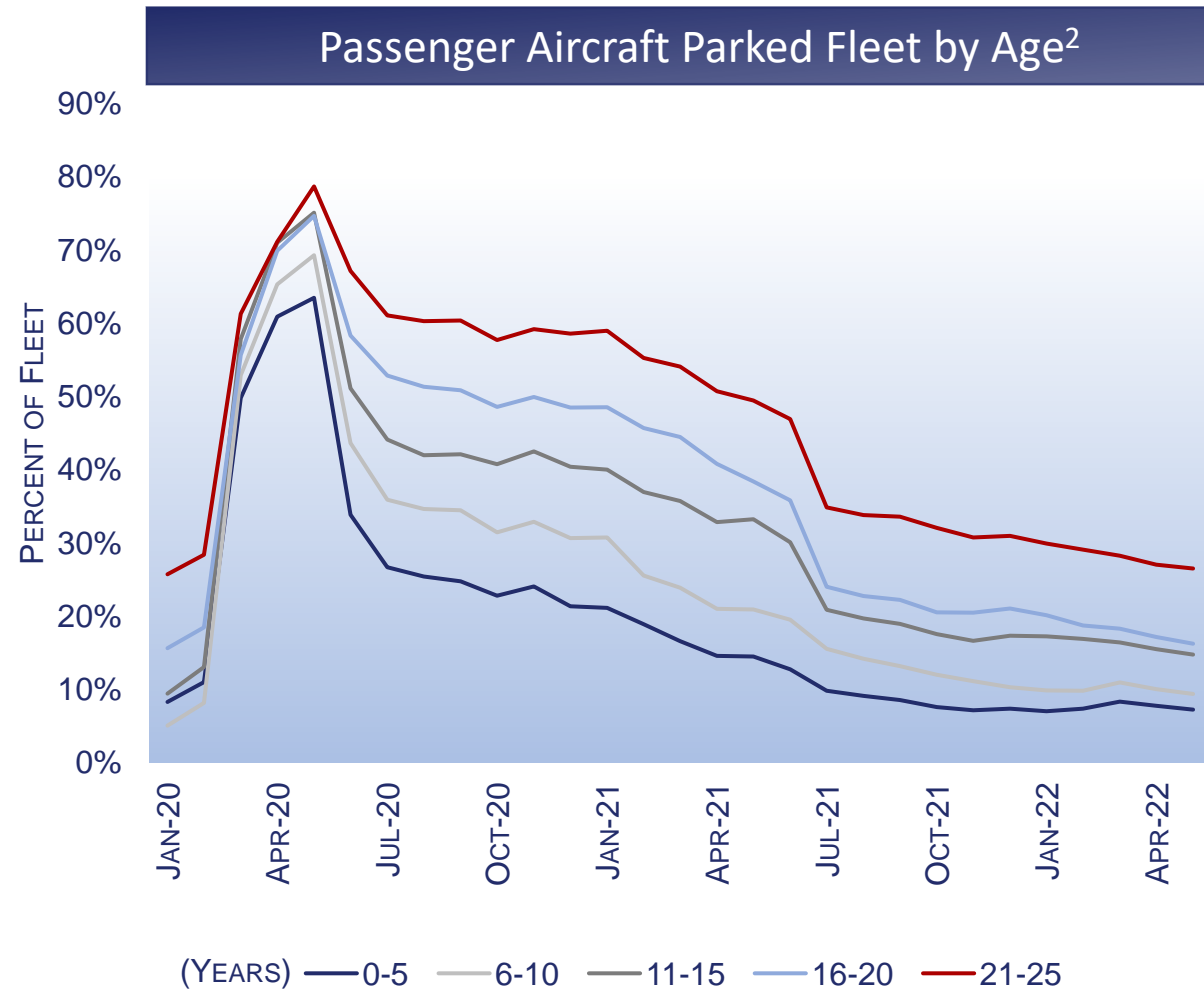
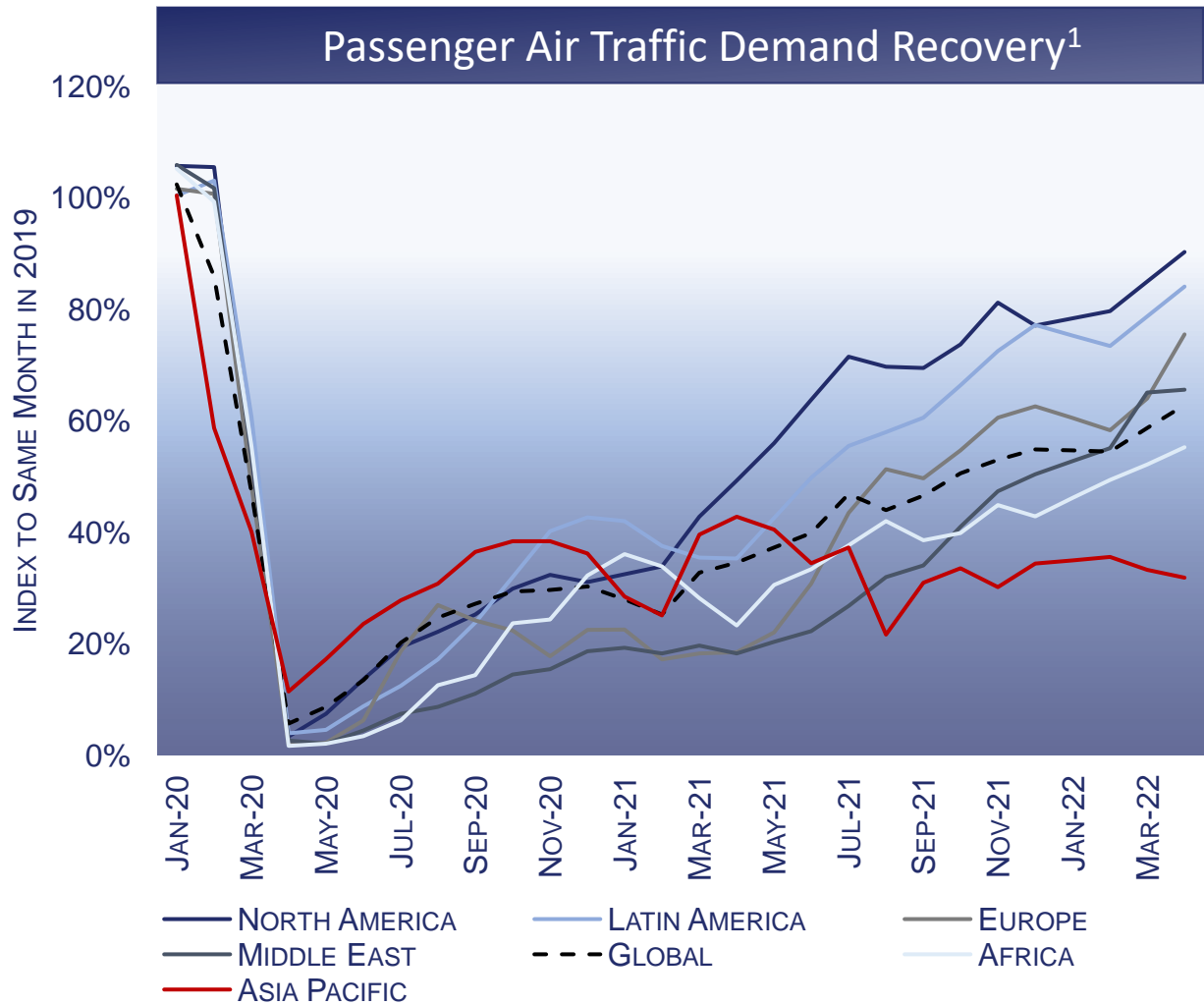


Note: Next generation aircraft include A320neo, 737 MAX, 195-E2, A220-300, A350, and 787 aircraft

ACG's Owned Fleet and Commitments



Air Traffic Demand is Recovering



Portfolio Focus – High in Demand Narrowbody Aircraft



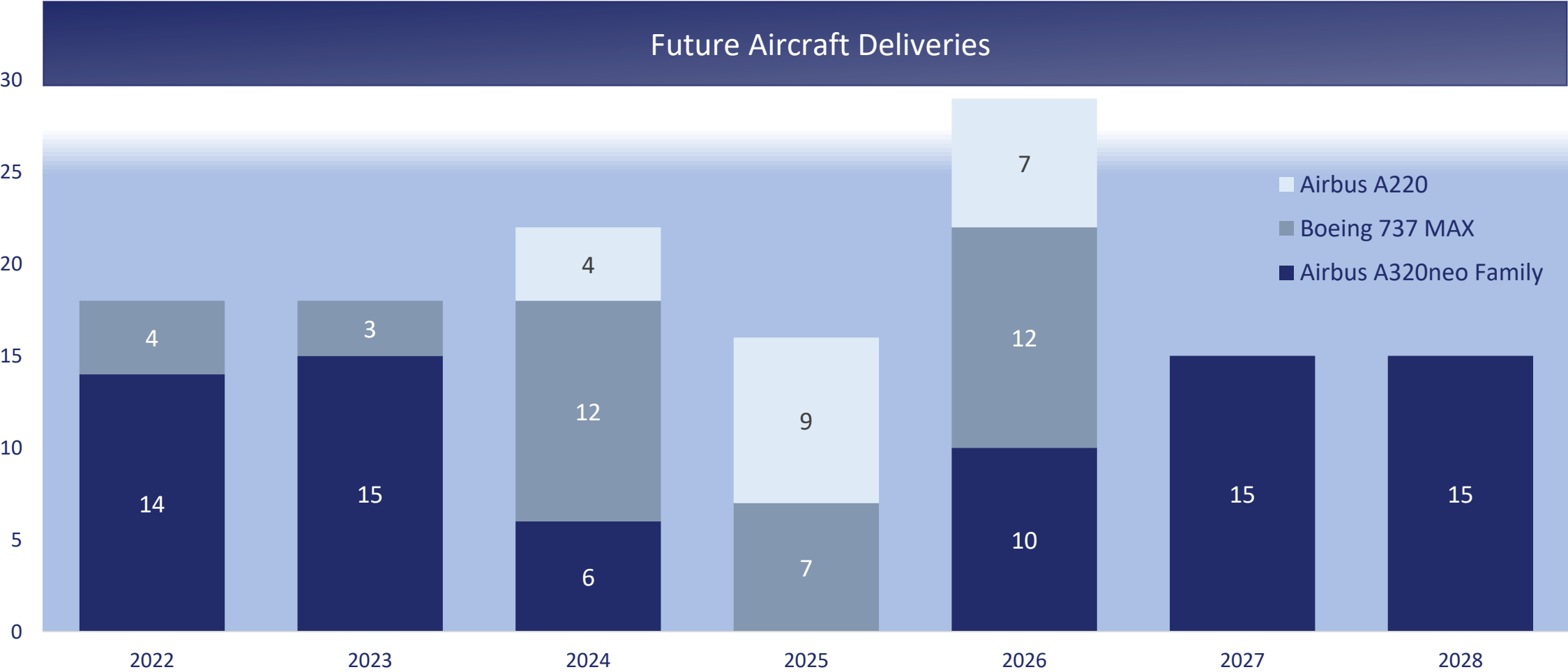
ACG is committed to growth and we have added 80+ narrowbody aircraft to our orderbook since December 2021

Aircraft Type	Owned Aircraft ¹	% NBV ²	Managed Aircraft ¹	Committed Aircraft	Total Aircraft
Airbus A220	4	1%	-	20	24
Airbus A320ceo Family	84	25%	29	-	113
Airbus A320neo Family	71	35%	4	75	150
Airbus A330	2	-	3	-	5
Airbus A350	2	3%	-	-	2
Boeing 737NG Family	88	24%	25	-	113
Boeing 737 MAX	10	5%	-	38	48
Boeing 757	11	-	-	-	11
Boeing 777	-	-	1	-	1
Boeing 787	6	7%	2	-	8
Total	278	100%	64	133	475

Fuel-Efficient, New Technology Order Book



ACG’s order book supports our commitment to sustainability



Young Narrowbody Fleet / Minimal Near-Term Maturities



Narrowbody by Count¹



Fleet Age²



Remaining Lease Term²



ACG's Worldwide Presence



Lessee Diversification¹

~85 Lessees



Top lessees²

	American Airlines	5%
	Viva Air	4%
	LOT Polish Airlines	4%
	Asiana Airlines	4%
	VivaAerobus	3%
	Vietnam Airlines	3%
	El Al	3%
	Hainan Airlines	3%
	Avianca	3%
	Sky Express	3%

Regional Concentration²











Asia Pacific	23%
Central America, South America & Mexico	20%
Europe	17%
China	16%
United States & Canada	12%
Middle East and Africa	7%
South Asia	5%

Country Diversification¹

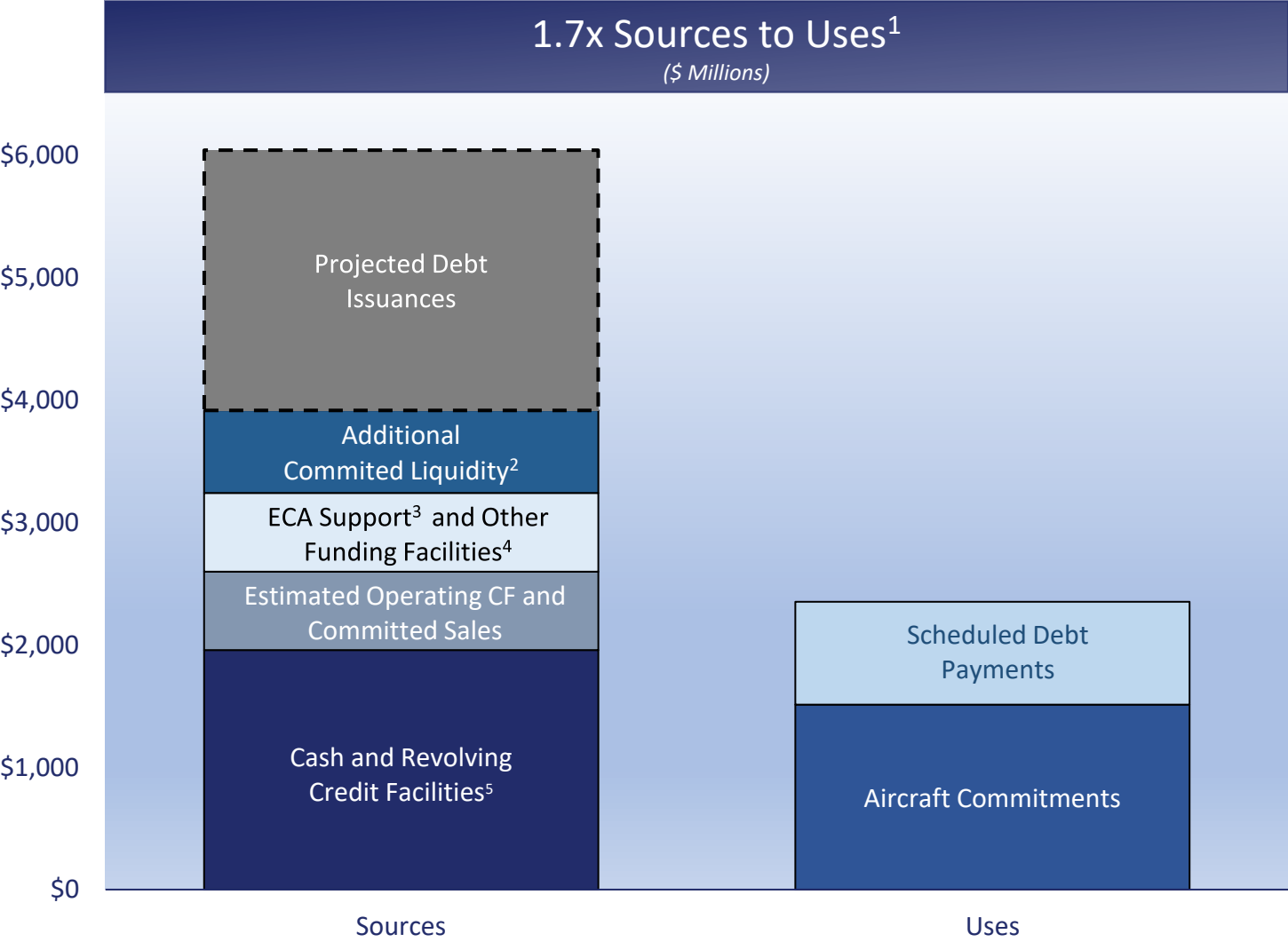
~45 Countries



Top countries²

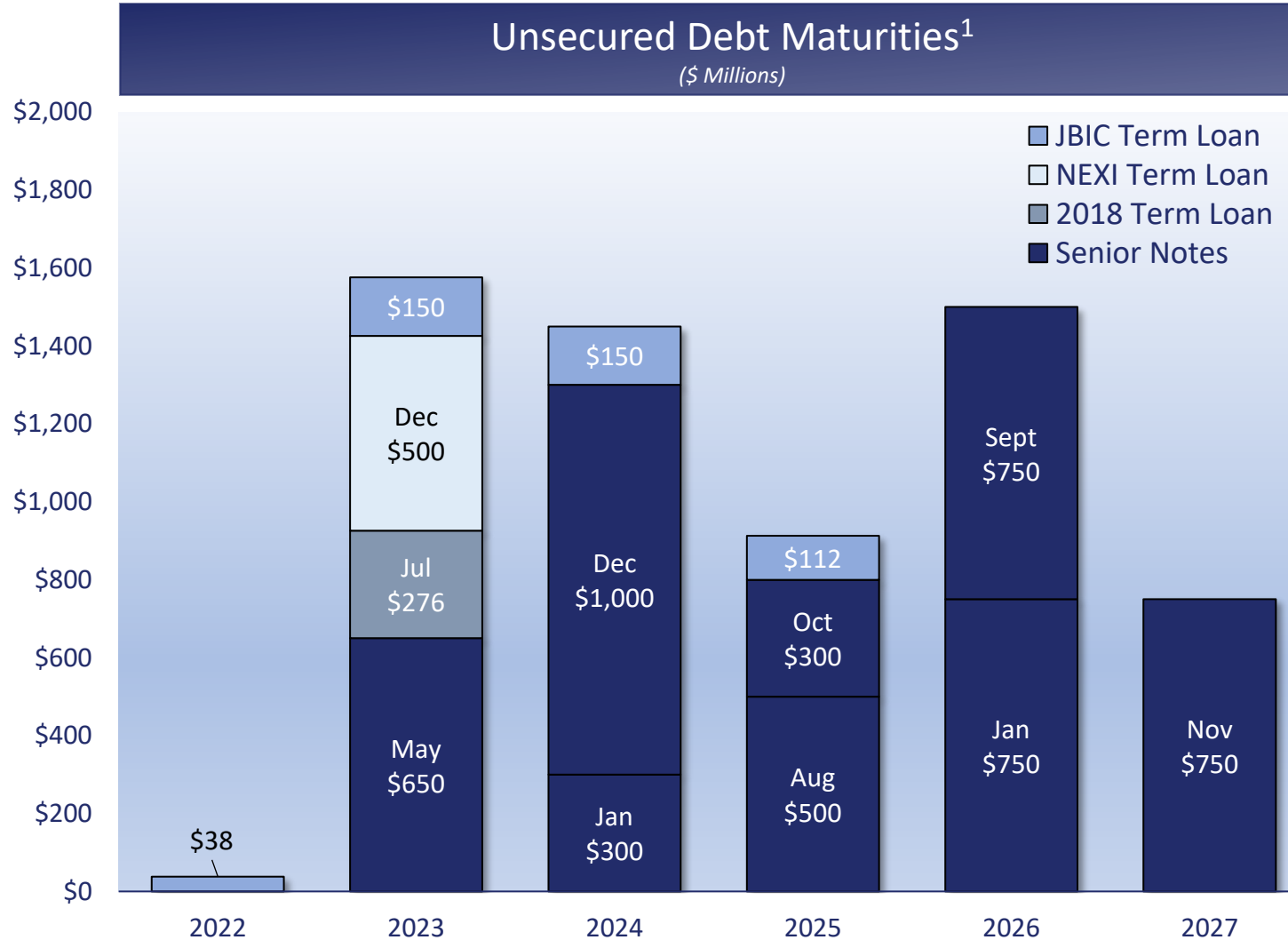
	China	16%
	United States	10%
	Vietnam	8%
	Colombia	7%
	Mexico	6%
	South Korea	6%
	Israel	4%
	India	4%
	Poland	4%
	Greece	4%

Strong Liquidity Position



- Over \$3.0 billion in revolving credit facilities
- \$1.5 billion fully-backstopped commercial paper program
- ~\$600 million in committed ECA support on future Airbus deliveries⁴
- Raised ~\$700 million of additional liquidity in Q3 2022²

Broad Access to Capital



➤ Investment Grade Rated
A- / Baa2 / BBB- (KBRA / Moody's / S&P)

➤ Senior Unsecured
144A, RCF, CP, JBIC, Term Loans

➤ Structured Finance
Loan and Lease Financing/Securitizations

➤ Export-Import Financing
ECA, EXIM, NEXI Support

Low Leverage & Significant Asset Coverage

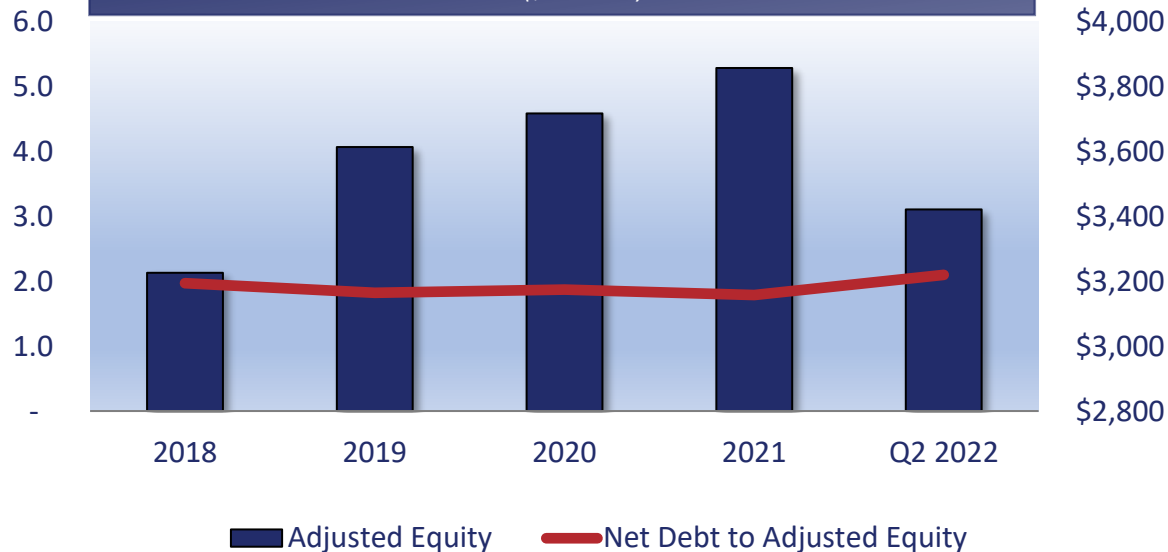


Superior
leverage of
2.1x¹

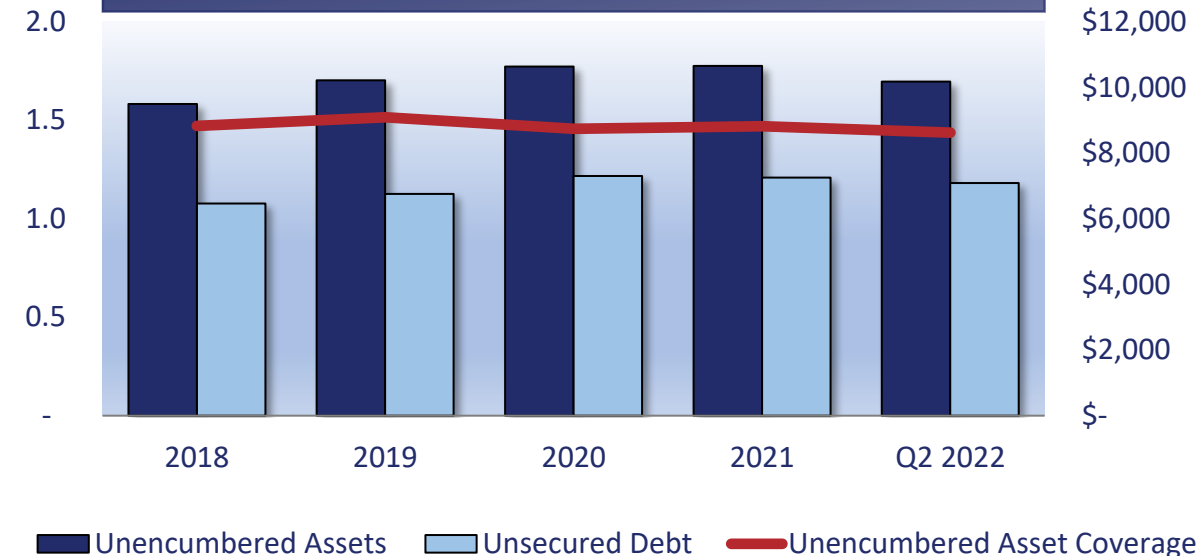
\$10.2 billion
unencumbered
assets²

~1.4x
unencumbered
asset coverage³

Net Debt to Adjusted Equity^{1,4}
(\$ Millions)



Unencumbered Asset Coverage³
(\$ Millions)



Environmental, Social and Corporate Governance



ACG releases inaugural ESG Report

AVIATION CAPITAL GROUP RELEASES INAUGURAL ESG REPORT

*Company Initiatives Reflect Commitment to Prioritizing
ESG Responsibility in Building Cleaner Future,
Sustainable Business and Great Work Environment*





Appendix: Footnotes



Slide 2

1 – Source: Alton Aviation Consultancy; CAPA.

Slide 3

1 – Source: Alton Aviation Consultancy; IATA.

2 – Source: Alton Aviation Consultancy; CAPA.

Slide 4

1 – Excludes 8 owned aircraft and 1 managed aircraft that remain in Russia and have been written-off.

2 – Excludes investments in finance leases.

Slide 6

1 – Narrowbody by count is the percent of the number of owned aircraft that are narrowbody aircraft.

2 – Weighted average age of owned aircraft based on net book value. Remaining lease term figure excludes aircraft off-lease and investments in finance leases.

3 – Percentages based on net book value of owned aircraft, excluding aircraft off lease.

Slide 7

1 – Owned and managed aircraft.

2 – All percentage calculations are based on net book value and exclude aircraft off-lease and investments in finance leases. “Asia Pacific” excludes China and South Asia.

Slide 8

1 – Sources and Uses are for the next twelve months as of June 30, 2022. 1.7x figure does not include projected debt issuances but does include additional committed liquidity. Outstanding commercial paper as of June 30, 2022 is subtracted from the amount of undrawn revolving credit available to us, and therefore is not included in the “Uses” column.

2 – Additional committed liquidity includes term loan and revolving credit facility activity completed in July 2022.

3 – The European ECAs have agreed to guarantee future financings of certain of our Airbus deliveries. We have not entered into any related loan agreements as of June 30, 2022.

4 – In March 2020, we entered into a secured funding facility to support the growth of our AFS business. Amounts available under this facility can be drawn on to fund AFS transactions through September 2022.

5 – Comprised of revolving credit facility capital commitments and intercompany line of credit with Tokyo Century.

Slide 9

1 – Excludes revolving lines of credit and commercial paper, which had outstanding balances of \$225 million and \$617 million, respectively, as of June 30, 2022.

Slide 10

1 – Calculated as Net Debt divided by Equity. Net Debt is calculated as debt financings net of cash and cash equivalents and restricted cash. Net Debt is a non-GAAP financial measure. See Appendix for reconciliation to the most directly comparable GAAP measure.

2 – Comprised of cash and cash equivalents, in each case to the extent that such assets are not subject to a lien, and non-pledged aircraft assets (aircraft, engines, airframes, parts and pre-delivery payments).

3 – Debt covenant to maintain 1.25x unencumbered assets to unsecured debt.

4 – Adjusted Equity is calculated as total equity less accumulated other comprehensive loss (AOCL). The AOCL adjustment to equity is only applicable for 2018. AOCL was zero for all subsequent periods.

Slide 12

1 – Includes 278 owned aircraft, 64 managed aircraft and 133 unconditional aircraft purchase commitments. Excludes 8 owned aircraft and 1 managed aircraft that remain in Russia and have been written-off.

2 – Based on narrowbody by count, which is the percent of the number of owned aircraft that are narrowbody aircraft.

3 – Weighted average of owned aircraft based on net book value. Remaining lease term figure excludes aircraft off-lease and investments in finance leases.

4 – Owned and managed aircraft.

5 – Calculated as Net Debt divided by Equity. Net Debt is calculated as debt financings net of cash and cash equivalents and restricted cash. Net Debt is a non-GAAP financial measure. See Appendix for reconciliation to the most directly comparable GAAP measure.

6 – Comprised of cash and cash equivalents, in each case to the extent that such assets are not subject to a lien, and non-pledged aircraft assets (aircraft, engines, airframes, parts and pre-delivery payments).

Appendix: Non-GAAP Reconciliation



Reconciliation of net debt to debt financings, net

(In \$ millions, except multiples)

6/30/2022

Debt financings, net	\$7,499
Less:	
Cash and cash equivalents	104
Restricted cash	94
Net debt	\$7,301
Equity	\$3,422
Net debt to equity	2.1x